HOW ARE WE PROGRESSING TOWARDS OUR 2019 AMBITION?

NETBALL QUEENSLAND IS STRUCTURED, CAPABLE AND RESOURCED TO OPTIMISE THE ACCESS, POPULARITY AND COMMERCIALISATION OF NETBALL ACROSS QUEENSLAND.
THERE IS NO DOUBT THAT 2019 WAS AN OUTSTANDING YEAR FOR NETBALL QUEENSLAND.

From the move of our offices to the then-named Queensland State Netball Centre, to the opening of the facility by the Premier of Queensland, the funding of our BIOME operating model by the Queensland Government, the closing of a naming rights deal for the Nissan Arena and the award of the Liz Ellis Diamond to our own Gretel Tippett, these events represented the manifestation of the shared vision of the Board and CEO, Game On, tirelessly implemented by Catherine and her team.

The budgetary deficit that we foresaw and discussed with members at the 2019 Leaders Conference, despite some large unbudgeted expenditure, was brought back to a far smaller figure, a great effort by our management team to meet revenue targets while containing costs.

A disappointing season for our Queensland Firebirds resulted in a decision to conduct a comprehensive external review of all of our high performance systems, the implementation of which has already commenced and will form the basis for improvement in all aspects of high performance.

It is indeed fortunate that Netball Queensland is in such good shape internally, because the external threats have never been greater.

At every Leaders’ Conference, we have been talking with members about the imperative for netball to compete in a changing marketplace, and what we needed to do to be successful. The need to operate more efficiently and effectively has been the basis for the BIOME model.

The female versions of the traditional male sporting codes are now cool, and are increasingly seen as representing feminist and female sporting success, threatening to usurp netball’s traditional position as the top women’s sport, devised and developed to give women an opportunity to play a team sport, where none previously existed.

Ironically, I am writing this on International Women’s Day, a day for celebration of the achievements of the women who paved the way for us, our children and granddaughters, and on whose shoulders we stand.

Amidst increasing media and government attention, as well as encouraging viewing numbers and growing participation at both grassroots and elite level, sporting organisations have been quick to seize on the opportunities to attract more participants, funding opportunities and fans to their codes.

In the face of this increasing existential threat, we must, more than ever, to approach the ongoing development and maintenance of our sport with a professional and open-minded attitude, rather than the sorts of baseless and uninformed attacks and accusations of poor governance that have, sadly, characterised the lead up to this year’s AGM and director elections.

The world has changed and we cannot go back to the way things were. Instead, we must all pull together and support the leaders in our sport who have the courage and vision to do things differently. We must take our rightful place as leaders of the new order, rather than representing the old.

JANE SEARIGHT
Chair
WHilst 2019 marked the end of our "Game On" 2017-2019 Strategic Plan Cycle, it was the beginning of a new era of netball in Queensland.

After four years of hard work, on 24 February 2019 we opened the doors of the Queensland State Netball Centre. This transformation of our venue has been thoughtfully designed to create a place for belonging, connection, meaningful and achievement. We have waited a very long time for this new location and we are very excited to see it completed. It is a transformation that will impact our ability to transform more people, and our ability to bring people together.

From the CEO

From 24 February 2019 we felt fully alive. In March we hosted the inaugural SSN Pre-Season Successors Team Gala dinner with all eight NSW clubs hosting out in the sun and the opportunity of our new venue. Our vision is to continue to develop this event into an annual fixture which we can host for years to come. In April we secured naming rights to our new venue hosted a range of events including the New South Wales' State of Origin, State of Origin Academy game, the 2019 SSN SSN International Challenge, 14 Brisbane Bullets games, an Australia Day Citizenship ceremony and much more. April also saw the SSN Suncorp Team Girls Cup with all eight SSN teams testing out every single feature of our venue.

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DEVELOPED OR ACCREDITED 2,500+ COACHES

1,800 STUDENTS FROM 7 REMOTE COMMUNITIES

1,300+ PLAYERS PARTICIPATED IN OVER 18 CLINICS THROUGHOUT THE STATE

DIAMOND SPIRIT PROGRAM AWARDED PLAY BY THE RULES AWARD FOR OUTSTANDING INITIATIVES TO SAFER, FAIRER AND MORE INCLUSIVITY IN SPORT

INAUGURAL SAPPHIRE SERIES SEASON

NISSAN STATE AGE CHAMPIONSHIPS

GRETEL TIPPETT NAMED 2019 LIZ ELLIS DIAMOND WINNER

287 BADGED UMPIRES

1,000+ PEOPLE PLAYING WALKING NETBALL

25,290 FANS ATTENDED FIREBIRDS HOME GAMES

2,700+ PLAYERS 3,746 GAMES 46 ASSOCIATIONS

1,000+ TOTAL PARTICIPANTS

243,860 TOTAL VISITORS TO NISSAN ARENA

1,300+ PLAYERS PARTICIPATED IN OVER 10 CLINICS THROUGHOUT THE STATE

OUR VISION: To become a world-leading sports organisation, respected for transforming lives through netball.

OUR PURPOSE: We are a unifying leader responsible for the growth, sustainability and success of netball.
To achieve our 2019 Ambition, this Strategic Plan is built around five Pillars:

1. PARTICIPATION AND DEVELOPMENT
2. HIGH PERFORMANCE
3. GOVERNANCE AND DELIVERY
4. COMMERCIAL AND MARKETING
5. STATE HOME OF NETBALL

Within each Pillar, the Focus Areas and specific Goals for the past three years were defined. Against these Focus Areas, we identified Key Activities and mechanisms for measuring performance. The Goals were assessed against pre-defined performance targets (KPIs) specified in underlying annual Operations Plans. This level of clarity and accountability drives continuous improvement.

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PARTICIPATION AND DEVELOPMENT
Focusing further support for all of those who are connected and engaged with Netball Queensland on a major focus in 2019. The benefits of this were seen in the growth in participation across programs, initiatives and Netball Queensland competitions.

STRAIGHT FOCUS AREA 1: CREATE A WORLD-CLASS COACHING ENVIRONMENT
Increased access to development opportunities for coaches and membership being hosted by NZA Edmund Childs to Cairns, the western opportunity to ignite a lifelong love of the game. 2019 saw 209 Sporting Schools programs, often the first touchpoint for netball, are vital

PARTICIPATION AND DEVELOPMENT
Engaging, Empowering women and girls living in regional and remote communities. Through the generous

OUR PURPOSE: We are a unifying leader responsible for the growth, sustainability and success of netball.

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NSG numbers: 15,871
Total Registration numbers: 51,621

Netball Queensland continued as a major focus in 2019. The benefits of this were seen in the growth in participation numbers across programs, activities and Netball Queensland competitions.

Additional achievements of 2019 which seek to extend the Netball Queensland footprint across Queensland by connecting with members and

• 366 coaches attended 27 NSG coaching workshops across the state
• 3.8% increase in the number Aboriginal and Torres Strait Islander players
• 4.4% improvement in academic outcomes amongst program participants
• Play By The Rules National Inclusion and Diversity award
• Partnership with Deadly Choices which will further enhance the reach of netball

Queensland’s footprint across Queensland by connecting with members and

• 287 umpires achieved national badging.
• Five Netball Queensland Bench Officials were appointed to officiate at the National 19U and 17U championships held at the Nissan Arena. Two of whom gained selection as umpires for the Basketball Australia women’s basketball team
• Five NQ umpires were selected to attend the National 30U and 18U championships held at the Nissan Arena.
• The University of Queensland and Suncorp Super Netball umpire, Tim Marshall and Netball Queensland’s Bench Officials Development Director, Mark Preece attended the National 19U and 17U championships held at the Nissan Arena. Two of whom gained selection as umpires for the Basketball Australia women’s basketball team
• Three NQ umpires were selected to attend the National 19U and 17U championships held at the Nissan Arena.
• The University of Queensland and Suncorp Super Netball umpire, Tim Marshall and Netball Queensland’s Bench Officials Development Director, Mark Preece attended the National 19U and 17U championships held at the Nissan Arena.

• 100 students enrolled in our Diamond Spirit hubs at Cairns and Bremer State High
• 1800 students participated in netball programs across seven remote communities including Aurukun, Yarrabah, Maralwin, Wiluj, Barunga and Weipa.
• 250 players attended Mogo Eagles and Deadly Choices Murruru Carnival hosted at Weipa Beach.
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• 350 players attended Weipa Carnival and Deadly Choices Murri carnival hosted at Weipa Beach.
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Queensland Premier League - QPL

The QPL in 2019 was run in five Zones which spanned the entire state. With the assistance of Netball Queensland, a volunteer Committee was established in each Zone to organise and deliver Each QPL Competition. Winners of the divisions in each Zone then came together to compete in the QPL State Finals held in our very own Nissan Arena. Netball Queensland would like to thank all those who volunteered their time to ensure the QPL was able to be the great competition it was in 2019.

- 94 teams
- 40 Associations

QPL State Finals

- Opens: Champions - Goodna defeated Northern Gold Coast
- 19U: Champions - Downey Park defeated Tweed
- 17U: Champions – Metropolitan Districts defeated Northern Gold Coast

HART Sapphire Series

2019 saw the inaugural year of the HART Sapphire Series. Building on the preceding QSNL competition, the HART Sapphire Series is a semi-professional league, championing local heroes by developing the next wave of netball players, coaches and umpires to step up to the highest level. Both the HART Sapphire Series and its underpinning competition, the Ruby Series, were contested by seven teams. While the Ruby Series North saw teams from Cairns, Townsville and Mackay compete in a series of cluster weekend rounds.

2019 HART Sapphire Series Finals

- HART Sapphire Series: Champions – QUT Wildcats defeating Brisbane North Cougars
- HART Ruby Series: Champions – Carina Leagues Club Tigers defeating Jets Netball
- HART Ruby Series – North: Champions – Magnetic North Steelcats

Social Netball

Social Netball at Netball Queensland moved into its new home at Nissan Arena in 2019. The Social competition provides a fun and inclusive environment for all levels of netballer, from as young as 14 and with players into their 50s and 60s. In 2019 Social Netball was played on Monday and Wednesday nights across two seasons.

- Season 1 = 69 teams
- Season 2 = 80 teams

Season 2 also saw a new Mixed competition implemented and contested against five teams.

Marie Little OAM Shield

Nissan Arena provided the venue as Netball Queensland hosted once again the Marie Little OAM Shield. We welcomed state representative teams from New South Wales, Victoria, South Australia, Western Australia, Northern Territory and Australian Capital Territory (attending for the first time). The Queensland Gems welcomed back many returning and new players into the team and again captained their team with the introduction of a developing Coach role. The team performed well at the event and Michaela North took Australia against Victoria in the Grand Final.

Walking Netball

2019 saw the start of 25 programs, 60+ sessions conducted, and an increase in participant numbers. The phenomenon of walking which continues to grow, and it is great to see many participants returning this year and new players enjoying the benefits of walking and netball.

The first ever Walking Netball carnival was held in September with 20 teams entering. The eventual winners were the Rock Coast Scarlet Lilies.

LOCAL COMPETITIONS

Vicki Wilson Competition

425 teams from across Queensland participated in the Vicki Wilson Cup qualifying events to gain a place in the finals for either the Cup or Shield divisions. The Vicki Wilson Cup was won by Woodford State College and the Vicki Wilson Shield was won by Carindale College. In 2019 we had the introduction of a boy’s competition with four teams from across Queensland and eight teams. The Elite Wilson Boys Division was won by Sunshine State High School.

Primary School Cup

This year the Primary School Cup was held in the Sunshine Coast, hosted by the Sunshine Coast Netball Association. 2019 saw the largest Primary Schools Cup held at its inception with 155 teams taking park. Rhodes State School were the title in an entertaining final against Queensland Springs Primary School.
PERFORMANCE

OUR PURPOSE:
We are a unifying leader responsible for the growth, sustainability and success of netball.

OUR VISION:
Championships. Despite this, the team performed strongly against all the top four teams, including Victoria, with a win by four goals in the difficult semi-final against the Blues. The Victorian team had surprised the competition by reaching the final, as they had not been considered for this position. However, the Victorian team was outplayed by the Queensland team, which dominated the game from the start. The Queensland team showed their determination and skill to win the final with a score of 50-46, with Gretel Tippett named MVP for her outstanding performance.

The Queensland Firebirds entered their 3rd year of the Suncorp Super Netball (SSN) competition in 2019. The team had a successful season, finishing in 5th place, which was an improvement from their previous season. The team showed resilience and determination throughout the season, with several players receiving recognition for their performances.

The Queensland 17U & 19U Teams had mixed results at the 2019 National Netball Championships. Despite being impacted by serious injuries to three key players that ruled them out of the competition, the team showed commitment and determination to perform at their best. The team's performance was a testament to the skills and hard work of the players, as well as the support of the coaching and support staff.

The Nissan 18U State Titles showcased the best young talent in the State, with teams competing for the title and the opportunity to be selected for the Queensland 17U and 19U Squads. The EDP program for this age group provided holistic development and education for players considered to have the potential to one day play in the Suncorp Super Netball and beyond. The program is known for its high-quality training opportunities provided to emerging coaches at various levels. The ETP clinics continued to be held across the State, with over 800 registrations received from players aged 15 – 16 years to attend the 24 clinics run throughout the year.

The 2019 Emerging Talent Program (ETP) was again run over two phases in 2019 and was a key entry point into the Queensland 17U Squad. Over 800 registrations were received from players aged 15 – 16 years to attend the 24 clinics run throughout the year.

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GOVERNANCE & DELIVERY

A key priority under this Focus Area is the delivery of the annual Netball Queensland Leaders Conference. In its fifth year, 200 people attended the Conference. The Leaders Conference has three objectives:

• to provide high quality professional development for our Associations and Club personnel,
• to provide a medium for information to be shared, consultation and feedback to be given; and
• to enable our community to come together for networking, collaboration and the sharing of ideas and solutions.

The 2019 Leaders Conference included a pilot, or innovation component, with a half day opened up to the public for the inaugural Queensland Sports Collective event. Netball Queensland invest about $60,000 per annum into the Leaders Conference and is committed to keeping costs down for our members. Therefore we are exploring ways to bring in additional revenue to keep subsidising the Conference ticket price. This event was a huge success with the Minister announcing that the Queensland Sports Collective should become a permanent fixture on the sports industry calendar. It is widely recognised that ongoing professional development and training is crucial for future success in a rapidly changing sports industry. We must equip our workforce, paid or unpaid, with the knowledge and skills to meet changing demands of consumers, regulators and fans.

STRATEGIC FOCUS AREA 7: OPTIMISE THE DELIVERY OF NETBALL

In 2019 the Horizon Three committee’s maintained focus on the strategic plan for the final phase by driving the implementation of all six transformation platforms. Netball Queensland are leading BIOME implementation internally with work continuing on the customer relationship management system along with other technology based solutions including Process Pro, Xero and Flare HR. These systems allow Netball Queensland to better support the community through targeted communications and improved business practices.

A number of Associations have signed on as Early Adopters of the BIOME. This successful program has grown to 144 platforms and professional associations with an opportunity to see the range of benefits available from this transforming model.

Government engagement remains a core function of Netball Queensland with direct benefits for our Association members. This business is carried out at all levels of government and takes the form of private meetings, speeches and presentations.

A key achievement for Netball Queensland in 2019 was the signing of the Activate! Queensland funding agreement with the Queensland Government. Netball Queensland meets the criteria of this funding arrangement with the Queensland Government and is proud to be the first of six sports announced in the state government’s pilot of this funding model. This funding allows Netball Queensland to fund and subsidise key elements of the BIOME operating model for associations.

Additionally, the Community Gambling Benefit Fund continues to provide funding direct to local netball associations.

Netball Queensland continues its deal negotiation with Netball Australia around revenue sharing topics on ourvenues. Our involvement is critical to sustain our Associations and clubs and assist in the growth of grassroots netball through BIOME development, government relations and Association support.


SOFTWARE: To become a world leading sports organisation, respected for transforming lives through netball.
OUR PURPOSE: We are a unifying leader responsible for the growth, sustainability and success of netball.

STRAEGIC FOCUS AREA 1: DEPLOY SUSTAINABLE FUNDING STRATEGIES

Netball Queensland continues to identify and catalyse new and existing partners across our entire Netball Queensland family, including grass roots andpins, grassroots to competition events, high performance and international competition, and assets across Netball Queensland and the newly launched HART Sapphire Series league.

Commercial & Marketing

04

4 STRATEGIC PILLARS

STRATEGIC PILLAR 1: COMMERCIAL & MARKETING

Netball Queensland embarked on reviewing the most robust and effective customer Relationship Management systems to support the analysis and facilitation of fan driven content. We continue to strive for the broadest reach of commercially, which involves a strategic approach to the identification of new revenue streams. The incremental and ongoing increase in the value of our IP and a new and fresh focus on delivering a personalised offering for each partner. Of the commercial partners, revenue increased by almost $300 in 2019, an overall increase of 16%.

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Our Queensland Firebirds spent just shy of 1,000 hours (990) in the community across 2019 when compared with 2018. This figure does not take into consideration the Queensland Firebirds’ 2019 Netball World Cup period.

There were various other community initiatives including players visiting remote communities, supporting by Suncorp Team Girls. They travelled to Bundaberg, Rockhampton and other remote locations to support local community initiatives.

Netball Queensland onboarded one of the most intelligent sports Customer Relationship Management systems to support the analysis and facilitation of fan-driven content. We continue to strive for the broadest reach of commercially, which involves a strategic approach to the identification of new revenue streams. The incremental and ongoing increase in the value of our IP and a new and fresh focus on delivering a personalised offering for each partner. Of the commercial partners, revenue increased by almost $300 in 2019, an overall increase of 16%.

Social media continues to build and still maintain our role one of engagement with our fans. The Queensland Firebirds scored a benchmark score of 70% on our social media and are now more reached than any other Australian-based media and entertainment including pyrotechnics, music and big screen activation. This was well received by our fans and partners alike, with Nielsen research indicating high engagement rates.

This is an overall increase of 88% since 2016. Total audience combining peak viewing and Telstra TV now exceeds 2.5 Million views for the Queensland Firebirds. This had a positive impact on television audiences with the Queensland Firebirds’ two primetime matches each week on the Nine network. In 2019, we saw the continuation of the five-year ‘Free-to-Air’ broadcast rights agreement with the Nine Network. Two primetime matches each week were extended on their Nine Network.

In 2019, we continued to deepen our emotional connection with the Queensland Firebirds. The move to our new venue, Nissan Arena, presented further control over food and beverage options, along with opportunity for pre-game activities and in-match entertainment including partnerships, music and high activation.

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Social media continues to build and still maintain our role one of engagement with our fans. The Queensland Firebirds scored a benchmark score of 70% on our social media and are now more reached than any other Australian-based media and entertainment including pyrotechnics, music and big screen activation. This was well received by our fans and partners alike, with Nielsen research indicating high engagement rates.

This is an overall increase of 88% since 2016. Total audience combining peak viewing and Telstra TV now exceeds 2.5 Million views for the Queensland Firebirds. This had a positive impact on television audiences with the Queensland Firebirds’ two primetime matches each week on the Nine network. In 2019, we saw the continuation of the five-year ‘Free-to-Air’ broadcast rights agreement with the Nine Network. Two primetime matches each week were extended on their Nine Network.

In 2019, we continued to deepen our emotional connection with the Queensland Firebirds. The move to our new venue, Nissan Arena, presented further control over food and beverage options, along with opportunity for pre-game activities and in-match entertainment including partnerships, music and high activation.

The first SSN Club to implement a focus on fan driven content, increasing the importance of fan presence in imagery and video content. This proved to have great success with social media engagement increasing by 13.6%.
On 24 February 2019, The Hon. Annastacia Palaszczuk, Premier of Queensland, opened the doors on the Queensland State Netball Centre, a real game changer for the sport of netball in Queensland.

For many of the Netball family, this was years of hard work that has finally paid off and it was now up to us at Netball Queensland to deliver on its potential.

In the past 12 months, we have seen Netball at the forefront of all our planning with the Suncorp Super Netball, Suncorp Team Girls Cup, HART Sapphire Series, U17 & U19 National Netball Championships and the Queensland Premier League all shine within the QSNC. We have welcomed Queensland Firebirds training clinics, community and social netball groups and introduced new programs including Walking Netball to the venue which has helped grow the netball footprint.

While netball continues to be our core business, opportunities to commercialise and grow participation and events across a range of other sports started to show dividends.

In February, Australian Catering Services (ACS) and RHP Physiotherapy became long term tenants to QSNC.

In April, we welcomed the world-famous Harlem Globetrotters to the QSNC with a crowd of 3,165 witnessing all of their skills and tricks.

In June, we held the Volleyball Nations League which saw teams from Russia, China, Australia and Argentina all compete on the world stage. This was a terrific event which showcased how QSNC could truly become a world class multi-sport venue.

In October, we joined forces with a new partner to QSNC with the Brisbane Bullets playing their first home game on 11 October and an additional 13 games throughout the 2019/20 season. Their season will finish in February 2020 with the hope that good results will see additional post season games within the venue.

In addition to the Queensland Bullets home games, a number of training camps and school holidays has added important content to our community courts.

We also saw the INAS Global Games Brisbane 2019 at the QSNC in October with a very international flavour in the venue which looked great over the weekend.

In October, we announced an exciting development with Nissan coming on as the inaugural naming rights partner to the venue. Nissan is already heavily entrenched in the netball fabric and it was satisfying to see a reputable brand further their support. We welcome and thank Nissan for their continued support and look forward to having their name on our building for the next three years.

In 2020, the opportunities are endless with two clubs now calling Nissan Arena home with the Queensland Firebirds and Brisbane Bullets competing throughout their respective seasons.

We look forward to the road ahead and are excited for what the future brings for the Queensland State Netball Centre.
## Statement of Profit or Loss and Other Comprehensive Income for the Year Ended 31 December 2019

<table>
<thead>
<tr>
<th>Note</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>212,033,363</td>
<td>9,326,969</td>
</tr>
<tr>
<td>Gain on sale of property, plant and equipment</td>
<td>(48,454)</td>
<td>662,255</td>
</tr>
<tr>
<td>Other income</td>
<td>112,116</td>
<td>80,603</td>
</tr>
<tr>
<td>Cost of goods sold</td>
<td>292,436</td>
<td>55,318</td>
</tr>
<tr>
<td>Employee benefits expense</td>
<td>5,259,558</td>
<td>4,289,287</td>
</tr>
<tr>
<td>Depreciation and amortisation expense</td>
<td>8,9</td>
<td>280,050</td>
</tr>
<tr>
<td>Consultants and specialists</td>
<td>449,017</td>
<td>587,862</td>
</tr>
<tr>
<td>Corporate costs</td>
<td>662,170</td>
<td>810,675</td>
</tr>
<tr>
<td>Advertising, promotion and sponsor support</td>
<td>617,917</td>
<td>116,820</td>
</tr>
<tr>
<td>Event operations</td>
<td>1,095,528</td>
<td>1,544,239</td>
</tr>
<tr>
<td>Bad debts</td>
<td>(16,065)</td>
<td>51,056</td>
</tr>
<tr>
<td>Bank, credit card and merchant fees (Interest: Nil)</td>
<td>7,992</td>
<td>14,849</td>
</tr>
<tr>
<td>IT and communication</td>
<td>317,531</td>
<td>179,133</td>
</tr>
<tr>
<td>Insurance</td>
<td>250,089</td>
<td>243,552</td>
</tr>
<tr>
<td>Motor vehicle running expense</td>
<td>(1,525)</td>
<td>(3,344)</td>
</tr>
<tr>
<td>Premises and equipment</td>
<td>645,179</td>
<td>214,868</td>
</tr>
<tr>
<td>Travel for teams and staff</td>
<td>588,663</td>
<td>647,086</td>
</tr>
<tr>
<td>Team operations</td>
<td>598,893</td>
<td>530,065</td>
</tr>
<tr>
<td>(Loss) / Profit before income tax</td>
<td>(84,636)</td>
<td>32,686</td>
</tr>
<tr>
<td>Income tax expense</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>(Loss) / Profit for the year</td>
<td>(84,636)</td>
<td>32,686</td>
</tr>
<tr>
<td>Other comprehensive income for the year</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total comprehensive income for the year</td>
<td>(84,636)</td>
<td>32,686</td>
</tr>
<tr>
<td>(Loss) / Profit attributable to members of the company</td>
<td>(84,636)</td>
<td>32,686</td>
</tr>
</tbody>
</table>

The accompanying notes form part of these financial statements.
**STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019**

<table>
<thead>
<tr>
<th>Note</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>4,398,968</td>
<td>1,243,756</td>
</tr>
<tr>
<td>Trade and other receivables</td>
<td>678,409</td>
<td>2,108,290</td>
</tr>
<tr>
<td>Inventories</td>
<td>3,245</td>
<td>12,684</td>
</tr>
<tr>
<td>Prepaid expenses and other current assets</td>
<td>7,204,769</td>
<td>6,716,386</td>
</tr>
<tr>
<td><strong>TOTAL CURRENT ASSETS</strong></td>
<td>4,686,018</td>
<td>4,431,364</td>
</tr>
<tr>
<td><strong>NON-CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepaid expenses and other current assets</td>
<td>23,726</td>
<td>0</td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td>1,348,826</td>
<td>947,375</td>
</tr>
<tr>
<td>Intangible assets</td>
<td>200,549</td>
<td>56,104</td>
</tr>
<tr>
<td><strong>TOTAL NON-CURRENT ASSETS</strong></td>
<td>1,573,101</td>
<td>1,003,479</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>6,259,119</td>
<td>5,434,843</td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trade and other payables</td>
<td>989,031</td>
<td>701,007</td>
</tr>
<tr>
<td>Income received in advance</td>
<td>1,196,818</td>
<td>532,056</td>
</tr>
<tr>
<td>Provisions</td>
<td>216,810</td>
<td>251,656</td>
</tr>
<tr>
<td><strong>TOTAL CURRENT LIABILITIES</strong></td>
<td>2,402,659</td>
<td>1,484,719</td>
</tr>
<tr>
<td><strong>NON-CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Provisions</td>
<td>20,442</td>
<td>29,470</td>
</tr>
<tr>
<td><strong>TOTAL NON-CURRENT LIABILITIES</strong></td>
<td>20,442</td>
<td>29,470</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>2,423,101</td>
<td>1,514,189</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td>3,836,018</td>
<td>3,920,654</td>
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<tr>
<td><strong>EQUITY</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retained earnings</td>
<td>3,836,018</td>
<td>3,920,654</td>
</tr>
<tr>
<td><strong>TOTAL EQUITY</strong></td>
<td>3,836,018</td>
<td>3,920,654</td>
</tr>
</tbody>
</table>

The accompanying notes form part of these financial statements.

**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019**

<table>
<thead>
<tr>
<th>Note</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Receipts from members, sponsorships and other events</td>
<td>10,564,607</td>
<td>7,381,459</td>
</tr>
<tr>
<td>Receipts from grants</td>
<td>1,731,374</td>
<td>1,416,070</td>
</tr>
<tr>
<td>Payments to suppliers and employees</td>
<td>(1,379,916)</td>
<td>(989,262)</td>
</tr>
<tr>
<td>Interest received</td>
<td>12,307</td>
<td>58,881</td>
</tr>
<tr>
<td>Interest paid</td>
<td>(20)</td>
<td>(20)</td>
</tr>
<tr>
<td>Net cash generated/(used) in operating activities</td>
<td>10,006,176</td>
<td>879,293</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM INVESTING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Proceeds from sale of property, plant and equipment</td>
<td>2,223,300</td>
<td>182</td>
</tr>
<tr>
<td>Payment for property, plant and equipment</td>
<td>(748,772)</td>
<td>(109,997)</td>
</tr>
<tr>
<td>Net cash used in investing activities</td>
<td>(757,023)</td>
<td>(98,096)</td>
</tr>
<tr>
<td><strong>CASH FLOWS FROM FINANCING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Repayment of loan</td>
<td>(0)</td>
<td>(0)</td>
</tr>
<tr>
<td>Net cash generated/(used) in financing activities</td>
<td>(0)</td>
<td>(0)</td>
</tr>
<tr>
<td><strong>Net increase/(decrease) in cash held</strong></td>
<td>2,745,932</td>
<td>(1,342,480)</td>
</tr>
<tr>
<td>Cash and cash equivalents at beginning of year</td>
<td>1,243,756</td>
<td>2,586,236</td>
</tr>
<tr>
<td>Cash and cash equivalents at end of year</td>
<td>4,005,698</td>
<td>1,243,756</td>
</tr>
</tbody>
</table>

The accompanying notes form part of these financial statements.

**OUR VISION:** To become a world-leading sports organisation, respected for transforming lives through netball.

**OUR PURPOSE:** We are a unifying leader responsible for the growth, sustainability and success of netball.
We have audited the financial report of Netball Queensland Limited (the ‘Company’), which comprises the financial report of the Company as at 31 December 2019, including the statements of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity, and the related notes comprising a summary of significant accounting policies and other explanatory information, and the statement of financial position as at 31 December 2019, the statement of profit or loss and other comprehensive income, the statement of changes in equity, and the related notes comprising a summary of significant accounting policies and other explanatory information. The Company's financial report was prepared in accordance with the Australian Accounting Standards and the Corporations Regulations 2001 (including the Australian Accounting Interpretations) and the Corporations Act 2001.

The Board of directors is responsible for the preparation of the financial report that gives a true and fair view of the Company's financial position as at 31 December 2019 and of the Company's performance and its cash flows for the year then ended.

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion.

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are described in the Auditor’s Responsibilities for the Audit of the Financial Report section of this report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are a unifying leader responsible for the growth, sustainability and success of netball.

Our Vision: To become a world-leading sports organisation, respected for transforming lives through netball.

Bentleys Brisbane (Audit) Pty Ltd
Chartered Accountants
28 February 2020
Brisbane

INDEPENDENT AUDITORS’ REPORT TO THE MEMBERS OF NETBALL QUEENSLAND LIMITED


Opinion

We have audited the financial report of (the ‘Company’), which comprises the financial report of the Company as at 31 December 2019, including the statements of financial position, the statement of profit or loss and other comprehensive income, and the related notes comprising a summary of significant accounting policies and other explanatory information, and the statement of financial position as at 31 December 2019, the statement of profit or loss and other comprehensive income, the statement of changes in equity, and the related notes comprising a summary of significant accounting policies and other explanatory information. The Company's financial report was prepared in accordance with the Australian Accounting Standards and the Corporations Regulations 2001 (including the Australian Accounting Interpretations) and the Corporations Act 2001.

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion.

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are described in the Auditor’s Responsibilities for the Audit of the Financial Report section of this report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are a unifying leader responsible for the growth, sustainability and success of netball.

OUR PURPOSE:

We are a unifying leader responsible for the growth, sustainability and success of netball.

OUR VISION:

To become a world-leading sports organisation, respected for transforming lives through netball.

We are a unifying leader responsible for the growth, sustainability and success of netball.

OUR VISION:

To become a world-leading sports organisation, respected for transforming lives through netball.
“IT DOESN’T MATTER WHAT YOUR BACKGROUND IS OR WHERE YOU COME FROM, IF YOU HAVE DREAMS AND GOALS THAT’S ALL THAT MATTERS.”

— SERENA WILLIAMS